

Mediation Philosophy

I come to every mediation extremely well-prepared. When I read your submission, I examine the hidden layers that you, or opposing counsel, might not even be aware of. I look for the subtle clues that tell me why your client or the opposing side feels angry, disrespected, or even sad. You rightfully focus on legal rights, remedies, and defenses. I study that, and seek to understand the motivations, interests, biases, and emotions of the parties and of your opposing counsel.

My job is to help you and your client make the very best decision possible in the light of great uncertainty, risk, ambiguity, and emotion. That decision must be made with an acceptance of the deep consequences to the lives involved for the years ahead. If I do those two things, I have done my job well.

I connect to you and your client on multiple levels. Emotions flow through every mediation. I have learned to listen carefully, validate and vindicate where appropriate, help create meaning, and provide a safe space for your stories to be heard. My role is to act as a cognitive counselor and negotiation coach. I help you and your client avoid the decisional errors that plague many lawyers in negotiation.

Experience Matters



Peter L. Wechsler, Esq.

Miami-Dade Office:
44 W. Flagler St., #1900, Miami, FL 33130

Broward Office:
401 E Las Olas Blvd., #1220, Ft. Lauderdale, FL 33301

Palm Beach Office:
500 S. Australian Ave., #600, WPB, FL 33401

Phone: 305.579.9990
Fax: 305.579.9991
E-mail: PWechsler@FloridaMediation.com



Mediator



Peter L. Wechsler, Esq.



PWechsler@FloridaMediation.com

Telephone: 305.579.9990

Education

Suffolk University Law School, J.D. 1969

Long Island University, B.S. 1965

Certifications

Florida Supreme Court Certified Circuit
Civil Mediator

Board Certified in Civil Trial Advocacy
by National Board of Trial Advocacy

Board Certified in Civil Pretrial Practice
by National Board of Civil Pretrial
Practice

Work Experience

Over 40 years of extensive civil trial
experience representing wide range of
clients, both plaintiff and defendants,
including individuals, banks,
corporations, insurance companies,
automotive and product manufacturers,
hospitals, physicians, and accountants.

Awards and Recognitions

“AV” Preeminent© by Martindale-
Hubbell

Florida Super Lawyer©

Florida Top Lawyer©

Leading Florida Attorney©



Lectures and Speaking Engagements

Extensive speaking engagements throughout the
United States and Europe on wide range of topics.

Admissions, Memberships and Affiliations

Florida Board of Bar Examiners

Fellow of the American College of e-Neutrals

New York and Florida Bars

Dade, Broward and New York Bar Associations

United States Supreme Court

United States District Courts for Southern, Middle
and Northern Districts

Florida Supreme Court Committee on Standard
Jury Instructions-Civil

Board of Governors of Nova Southeastern
University Law School

American College of Board Certified Attorneys
(ACBCA)

Defense Research Institute (DRI)

Florida Defense Lawyers Assoc.(FDLA)

American Association for Justice (AAJ)

American Bar Association (ABA)

Society of Automotive Engineers (SAE)

Association for the Advancement of Automotive
Medicine (AAAM), Life Member

Legal Advisory Board of South Florida Center for
Jewish Ethics

Congress of the Fellows of the Center for
International Legal Studies

11th and 17th Judicial Circuit Professionalism
Committees

Areas of Practice

- E-Discovery and Electronically Stored Information (ESI)
- Civil Litigation
- Mediation and Dispute Resolution
- E-Discovery and ESI
- Special Master for Discovery Disputes
- Product Liability
- Catastrophic Injuries and Biomechanics
- Asbestos and Mass Torts
- Personal Injury and Wrongful Death
- Insurance Coverage and Disputes including Bad Faith
- Motor Vehicle Crashworthiness and Handling
- Neuropsychology and Neuroscience of Decision Making
- Seat Belts and Accident Reconstruction
- Complex Commercial Matters
- Medical and Professional Negligence

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33301

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